



GREEN'S

Part of the Heat Exchange Group

TECHNICAL SALES ENGINEER

To apply, you will have 2-3 year's experience in a similar role within an Engineering company (preferably mechanical/thermal engineering), a basic understanding of design and manufacturing standards such as ASME/EN and hold, or be studying towards a HNC/ ONC or equivalent qualification in a related field.

Responsibilities:

- Successfully manage and coordinate domestic and international customer relationships, communicate well through email/phone and in person and be a comfortable presenter.
- Produce high quality technical and commercial offers.
- Produce robust cost estimates using proprietary programs and spreadsheets.
- Obtain quotations for proprietary equipment from external suppliers.
- Pro-actively seek out new market opportunities.

Skills

- Excellent organisation skills.
- Strong interpersonal skills, to contribute to sales team and build effective relationships with clients.
- Good communication and negotiation skills, to manage expectations internally and externally.
- The ability to work collaboratively as part of a team, with a can-do attitude, always willing to go above and beyond, championing customer service.
- A willingness for domestic and international travel.
- Being multilingual is beneficial but not essential.

Please apply for this role by emailing your CV and covering letter stating this position to - opportunities@greenspower.co.uk